

Flora Danis Terms and Conditions for the Delivery of Potted Plants from Danish Nurseries

Appendix 2: Net prices

Object

The prices of the Danish plants offered should be stated as net prices to make them comparable with competing plant supplies in the rest of Europe.

Transition to net prices

Net plant price

In the DANPOT system, the net plant price must be shown at the top of the screen and must be the first thing to be shown to enable comparison of the price with corresponding supplies from, for example, the Netherlands.

Services from the assortment list and individual prices

The seller must create an assortment list containing all the services of relevance to the supply offered by the seller. The seller fixes its own prices for labels and for attachment. The same applies in respect of other services.

DANPOT screens and sales company programs

The DANPOT screen must be set up for this new principle, and the total price of the product must be shown.

Changes in DANPOT's growers interface can be used immediately by nurseries. The sales companies, on the other hand, will need to program/adapt their own systems before the new principles can be applied in practice.

The deadline agreed for the use of net prices in the DANPOT system at both the seller's and the buyer's end is 1 January 2014 at the latest.